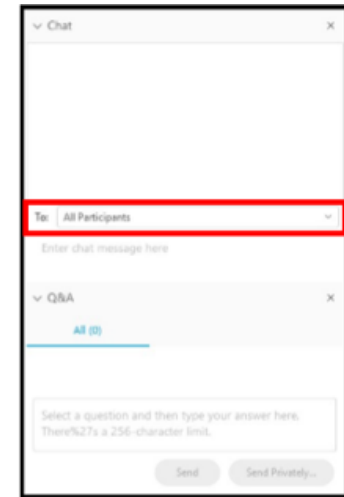
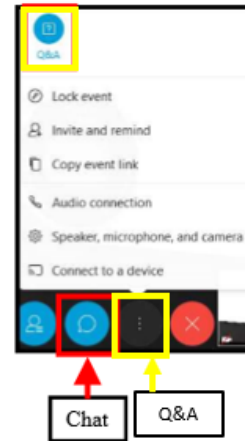


Thank you for joining us

- Notice to attendees:
 - This will be recorded.
 - Your video/microphones are disabled.



- If you are having technical issues, please use the CHAT feature and direct message the host.
- If you have questions for the presenter, please enter your question in the Q&A sidebar.

PROPOSED BUDGET

FISCAL YEAR 2020-21



City of
Chula Vista

Fiscal Year 2021

Proposed Budget
Overview

Presented May 11, 2020

Agenda

- Fiscal Year 2021 Proposed Budget
 - All Funds Summary
 - General Fund Summary
 - Measure A Sales Tax Fund Summary
 - Measure P Sales Tax Fund Summary
- Fiscal Year 2021 Capital Improvement Program
- Next Steps

All Funds Summary

All Funds Revenues and Expenditures Summary (In millions)

Category	FY2020	FY2021	Change
	Adopted	Proposed	
Revenues	\$ 390.3	\$ 403.4	\$ (13.1)
Expenditures	387.3	401.2	13.9
Surplus/(Deficit)	\$ 3.0	\$ 2.2	\$ 0.8
Other Funds - PY Fund Balance	\$ -	\$ -	\$ -

The Baseline Budget projections and assumptions were prepared in early March 2020, prior to the economic decline due to the COVID-19 crisis. Updated projections and recommended changes to the budget will be brought back for Council consideration early in the first quarter of FY 2020/21 when more data is available.

All Funds Revenues

(in thousands)

All Funds Revenues by Category

Category	FY2020 Adopted	FY2021 Proposed	Change
Property Taxes	\$ 63,868	\$ 66,224	\$ 2,356
Licenses and Permits	5,430	5,498	68
Fines, Forfeitures & Penalties	1,910	1,898	(12)
Use of Money and Property	4,170	4,906	736
Other Local Taxes	96,175	103,662	7,488
Other Agency Revenue	34,301	35,298	997
Charges for Services	69,452	71,132	1,680
Other Revenues	47,003	47,284	281
Transfers From Other Funds	67,975	67,483	(491)
Total All Funds Revenues	\$ 390,284	\$ 403,385	\$ 13,102

All Funds Expenditures

(in thousands)

All Funds Expenditures by Category

Category	FY2020 Adopted	FY2021 Proposed	Change
Personnel Services	\$ 116,765	\$ 122,065	\$ 5,300
Salary Savings	(2,319)	(3,478)	(1,159)
Retirement Benefits	36,918	39,759	2,841
Health Insurance	15,084	15,947	862
Personnel total	\$ 166,448	\$ 174,293	\$ 7,845
Supplies and Services	63,419	71,001	7,583
Other Expenses	40,758	37,923	(2,834)
Internal Service Charges	3,379	3,650	271
Capital	9,057	10,547	1,491
Transfers Out	67,975	72,087	4,113
Utilities	8,354	8,641	287
Non-CIP Project Expenditures	1,094	1,194	100
CIP Project Expenditures	26,798	21,875	(4,923)
Total General Fund Budget	\$ 387,281	\$ 401,212	\$ 13,931



All Funds by Fund Category

Revenue and Expenditures

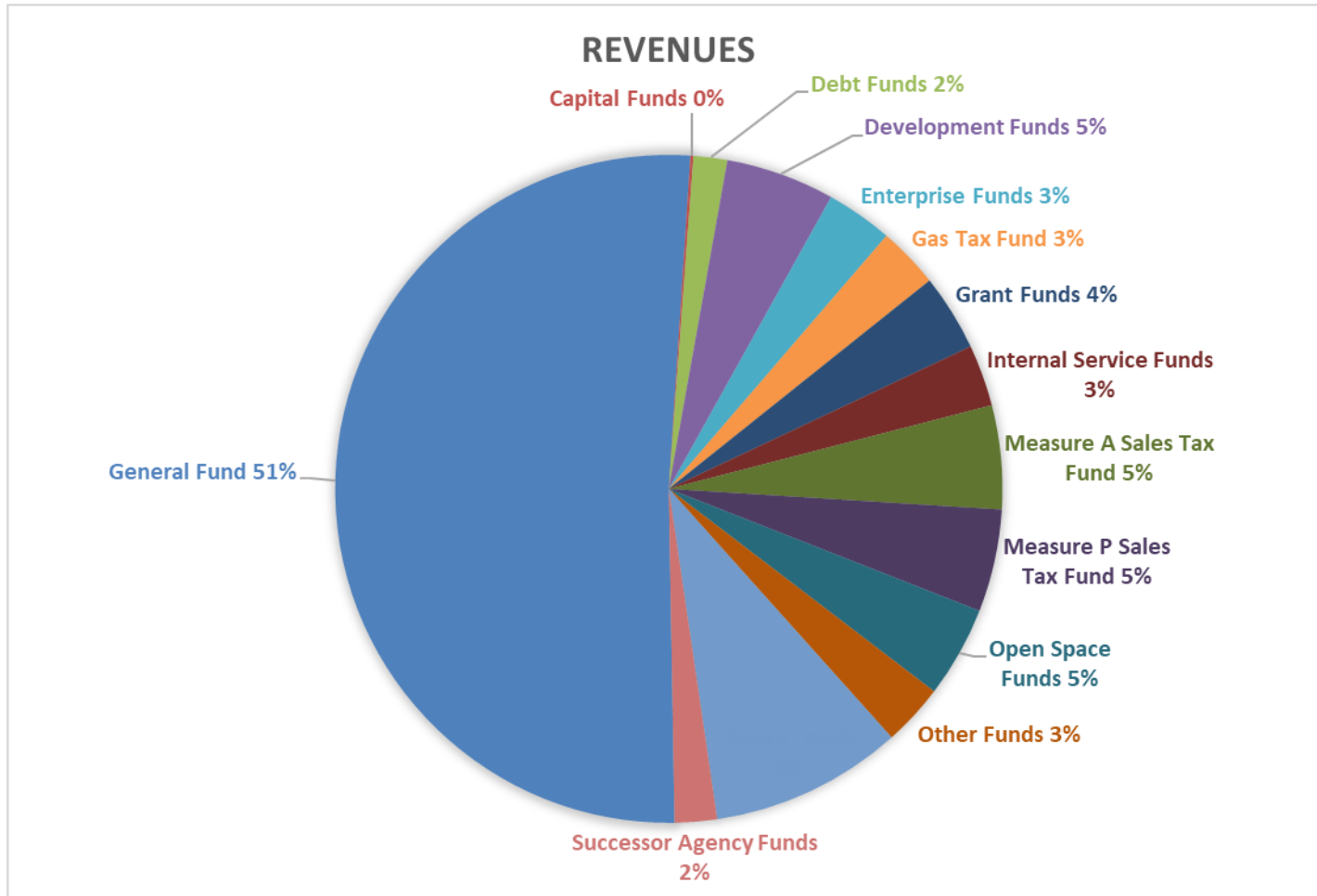
(in thousands)

All Funds by Fund Category

Category	Revenues	Expenses	Net Impact
General Fund	206,988	\$ 206,988	\$ -
Capital Funds	584	551	(33)
Debt Funds	6,596	7,309	713
Development Funds	21,255	9,391	(11,864)
Enterprise Funds	13,033	14,520	1,487
Gas Tax Fund	11,941	12,670	730
Grant Funds	14,986	20,191	5,205
Internal Service Funds	12,021	11,723	(298)
Measure A Sales Tax Fund	20,240	16,176	(4,063)
Measure P Sales Tax Fund	20,020	19,190	(830)
Open Space Funds	17,826	18,163	337
Other Funds	12,072	13,567	1,495
Sewer Funds	37,589	42,471	4,882
Successor Agency Funds	8,235	8,303	68
Total All Funds	\$ 403,385	\$ 401,212	\$ (2,171)

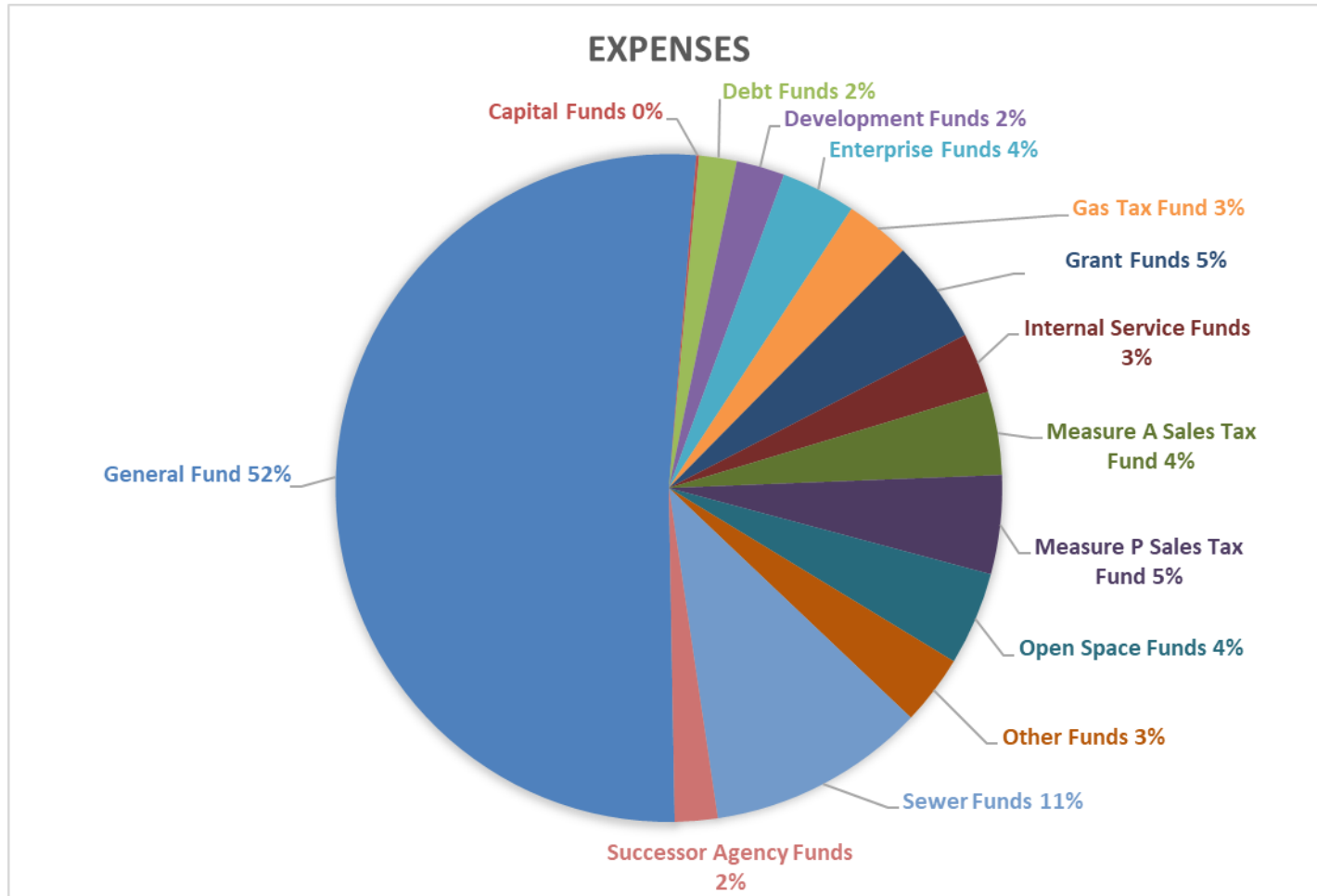
All Funds Revenue Graph

Revenues by Fund Type



All Funds Expense Graph

Expenses by Fund Type



General Fund Summary

General Fund Revenues and Expenditures Summary (In millions)

Category	FY2020		FY2021		Change
	Adopted		Proposed		
Revenues	\$	197.0	\$	207.0	\$ (10.0)
Expenditures		197.0		207.0	10.0
Surplus/(Deficit)	\$	-	\$	-	\$ -

The General Fund Budget projections and assumptions were prepared in early March 2020, prior to the economic decline due to the COVID-19 crisis. Updated projections and recommended changes to the budget will be brought back for Council consideration early in the first quarter of FY 2020/21 when more data is available.

General Fund Revenues

(in thousands)

General Fund Revenues by Category

Category	FY2020 Adopted	FY2021 Proposed	Change
Major Revenues			
Property Taxes	\$ 36,361	\$ 37,556	\$ 1,195
Sales Tax	35,128	36,932	1,804
Sales Tax - Measure P	18,266	20,020	1,754
Sales Tax - Measure P	18,266	20,020	1,754
Franchise Fees	11,926	12,405	479
Utility Users Taxes	5,633	5,233	(400)
Transient Occupancy Taxes	4,358	4,927	569
Motor Vehicle License Fees	22,540	23,701	1,162
Major Revenues Total	152,477	160,794	8,317
Other General Fund Revenues	44,490	46,194	1,705
Total General Fund Revenues	196,967	206,988	10,021

General Fund Revenue Assumptions

- Major Revenue assumptions (Does not include Economic Impacts due to COVID-19)
 - Overall revenues projected to increase by \$8.3 million or 5.5% over FY 2020 Adopted Budget
 - Primary drivers include:
 - \$3.6 million added for Measure A and Measure P revenues
 - \$1.8 million increase for Sales Tax revenues
 - \$1.2 million increase for both Property Tax and Motor Vehicle License Fees
- Conservative growth rates were applied to major revenues but will need to be modified further.

General Fund Revenue Assumptions (cont.)

- Other Revenues assumptions
 - \$1.7 million increase in staff time reimbursements from CIP and development related activities
 - \$1.0 million increase for Cannabis Excise Tax
 - \$0.5 million increase for Other Local Taxes
 - \$0.4 million in Business License Taxes
 - \$0.1 million in Real Property Transfer Tax
 - \$1.5 million decrease to Transfers In
 - Removal of \$1.4 million PFDIF loan repayment to the General Fund

General Fund Expenditures

(in thousands)

General Fund Expenditures by Category

Category	FY2020 Adopted	FY2021 Proposed	Change
Personnel Services	\$ 92,929	\$ 94,164	\$ 1,235
Salary Savings	(2,319)	(3,478)	(1,159)
Retirement Benefits	30,478	32,074	1,597
Health Insurance	11,766	12,211	445
Personnel total	\$ 132,853	\$ 134,972	\$ 2,118
Supplies and Services	12,410	14,950	2,540
Other Expenses	779	781	2
Internal Service Charges	2,967	3,153	187
Capital	285	237	(48)
Transfers Out	42,656	48,018	5,362
Utilities	5,017	4,879	(138)
Total General Fund Budget	\$ 196,967	\$ 206,988	\$ 10,021

General Fund Expenditure Assumptions

- Personnel Services assumptions
 - Personnel increase of \$2.1 million
 - \$1.2 million Personnel Increase
 - Includes 0% COLA increases
 - \$1.2 million increase of Salary Savings target
 - \$1.6 million increase for Pension costs
 - UAL increase of \$1.4 million
 - PERS Normal Cost increase of \$0.2 million
 - \$0.5 million increase for Flex/Insurance
- Supplies and Services assumptions
 - Removal of FY2020 \$2.5 million Supplies and Services savings

General Fund Expenditure Assumptions (cont.)

- Transfers Out
 - Measure A Sales Tax revenue transfer increase of \$1.75 million to the Measure P Fund
 - Measure P Sales Tax revenue transfer increase of \$1.75 million to the Measure P Fund
 - Bayfront Commitment \$1.6 million transfer to the CV Bayfront Finance Authority Fund

Measure A

Revenues and Expenditures

Category	FY2020 Adopted	FY2021 Proposed	Change
EXPENSES			
Personnel Services	9,341,499	14,030,190	4,688,691
Supplies and Services	672,209	918,681	246,472
Other Expenses	684,976	750,750	65,774
Other Capital	165,000	189,233	24,233
Internal Service	-	68,556	68,556
Transfer Out	218,942	218,942	-
TOTAL EXPENSES	11,082,626	16,176,351	5,093,725
REVENUES			
Transfer In	18,266,000	20,239,641	1,973,641
TOTAL REVENUES	18,266,000	20,239,641	1,973,641
Total Measure A Funds	\$ 7,183,374	\$ 4,063,290	\$ (3,120,084)

Measure P

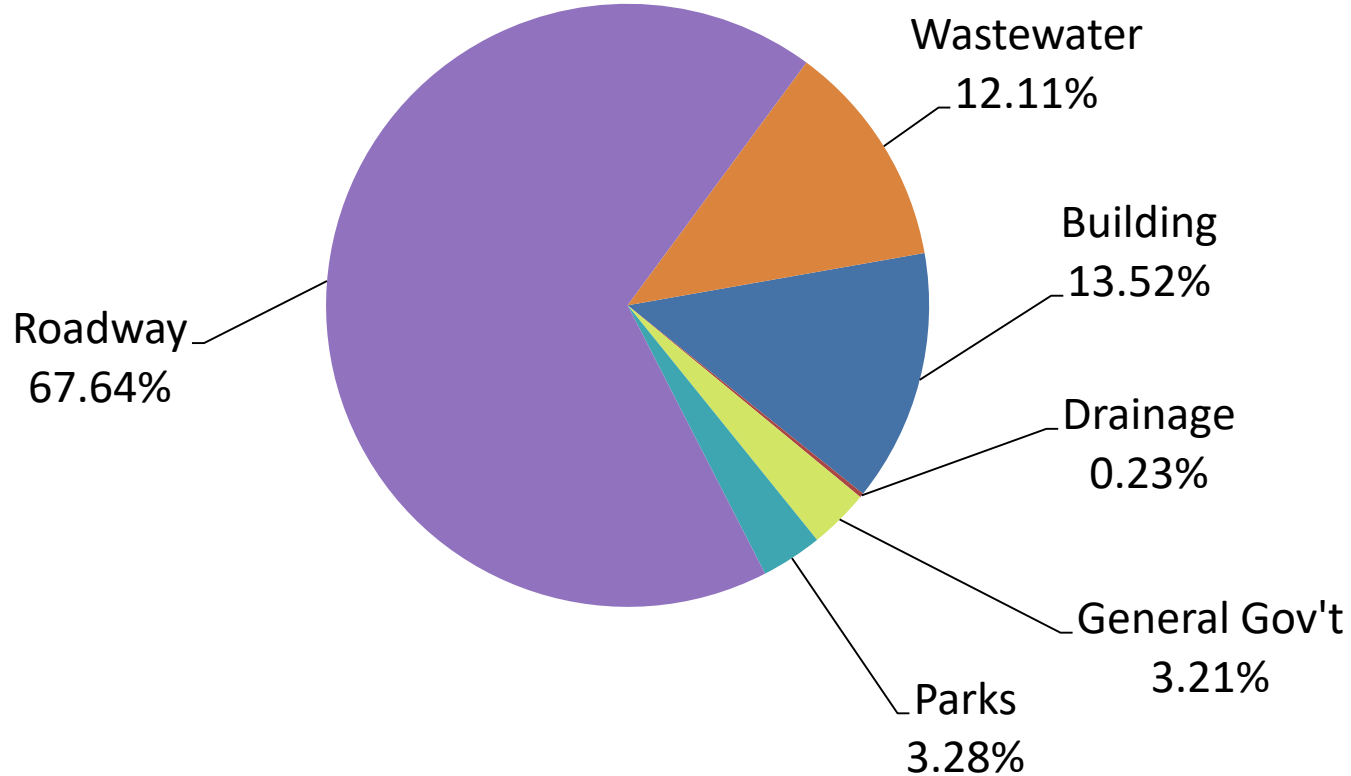
Revenues and Expenditures

Category	FY2020 Adopted	FY2021 Proposed	Change
EXPENSES			
Supplies and Services	236,928	245,632	8,704
Other Capital	4,641,450	6,136,000	1,494,550
Other Expenses	9,033,988	9,033,738	(250)
Non-CIP Project Expenses	-	100,000	100,000
CIP Project Expenses	4,353,484	3,674,630	(678,854)
TOTAL EXPENSES	18,265,850	19,190,000	924,150
REVENUES			
Transfer In	(18,266,000)	(20,020,000)	(1,754,000)
TOTAL REVENUES	(18,266,000)	(20,020,000)	(1,754,000)
Total All Funds Budget	\$ 18,265,700	\$ 18,360,000	\$ (829,850)

CAPITAL IMPROVEMENT PROGRAM SUMMARY

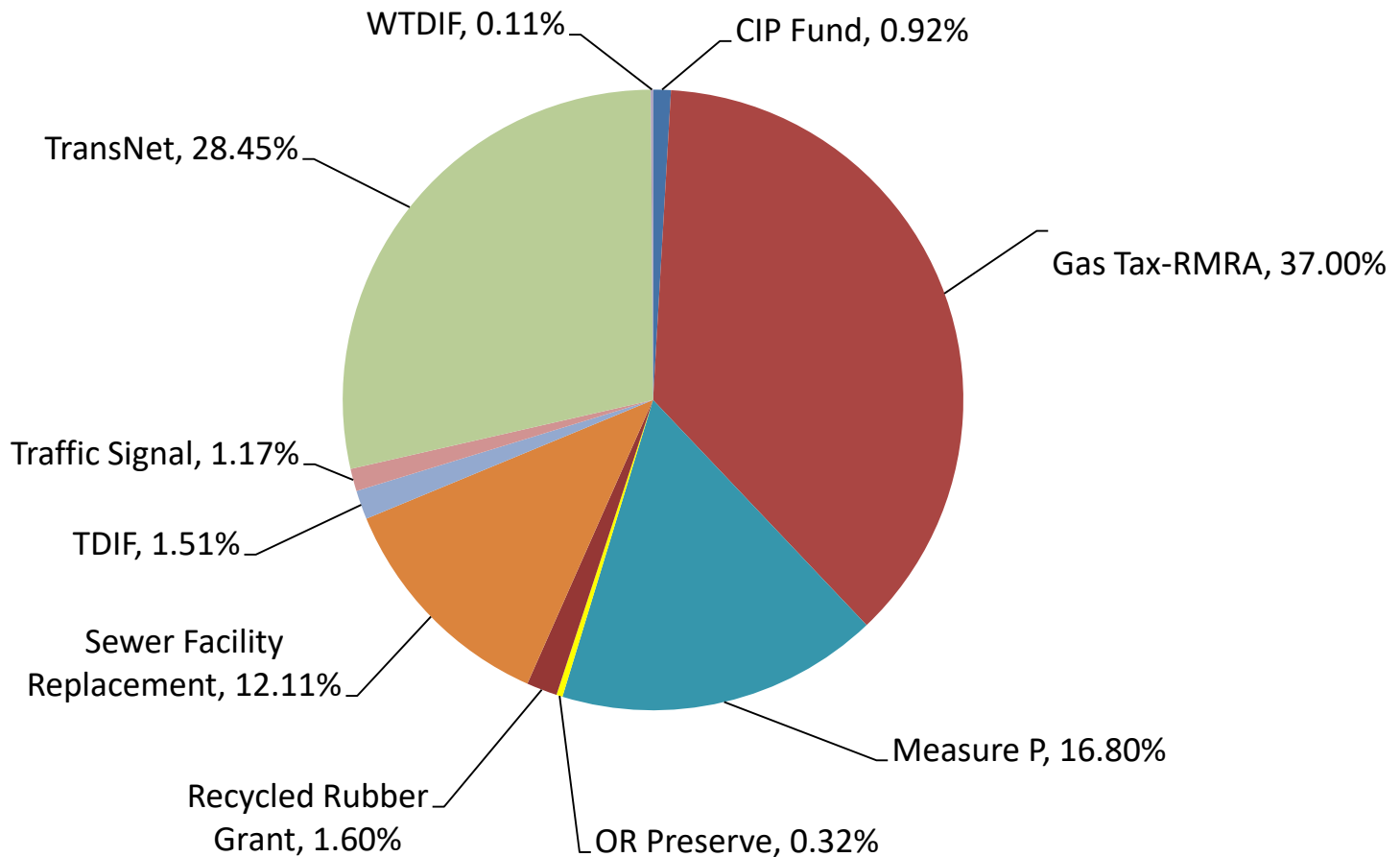
Capital Improvement Program - \$21.9M

by Asset Management System



Capital Improvement Program - \$21.9M

by Funding Source



CIP Highlights

- Major Projects



Major Street Projects - \$9.1M



Traffic Signal Improvements - \$2.3M



Local Street Projects - \$2.7M



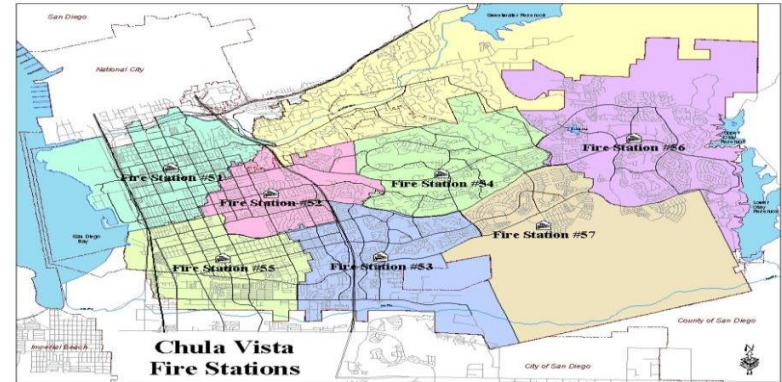
Sewer Projects - \$2.6M

CIP Highlights

- Current Projects



Third Ave Streetscape Phase 3



Fire Stations 5 & 9



Lauderbach Park - Soccer Field



Sidewalk Replacement

CIP Highlights

- Current Projects (Design Phase)



G Street Pump Station Upgrade



J Street Junction



Interception Improvements

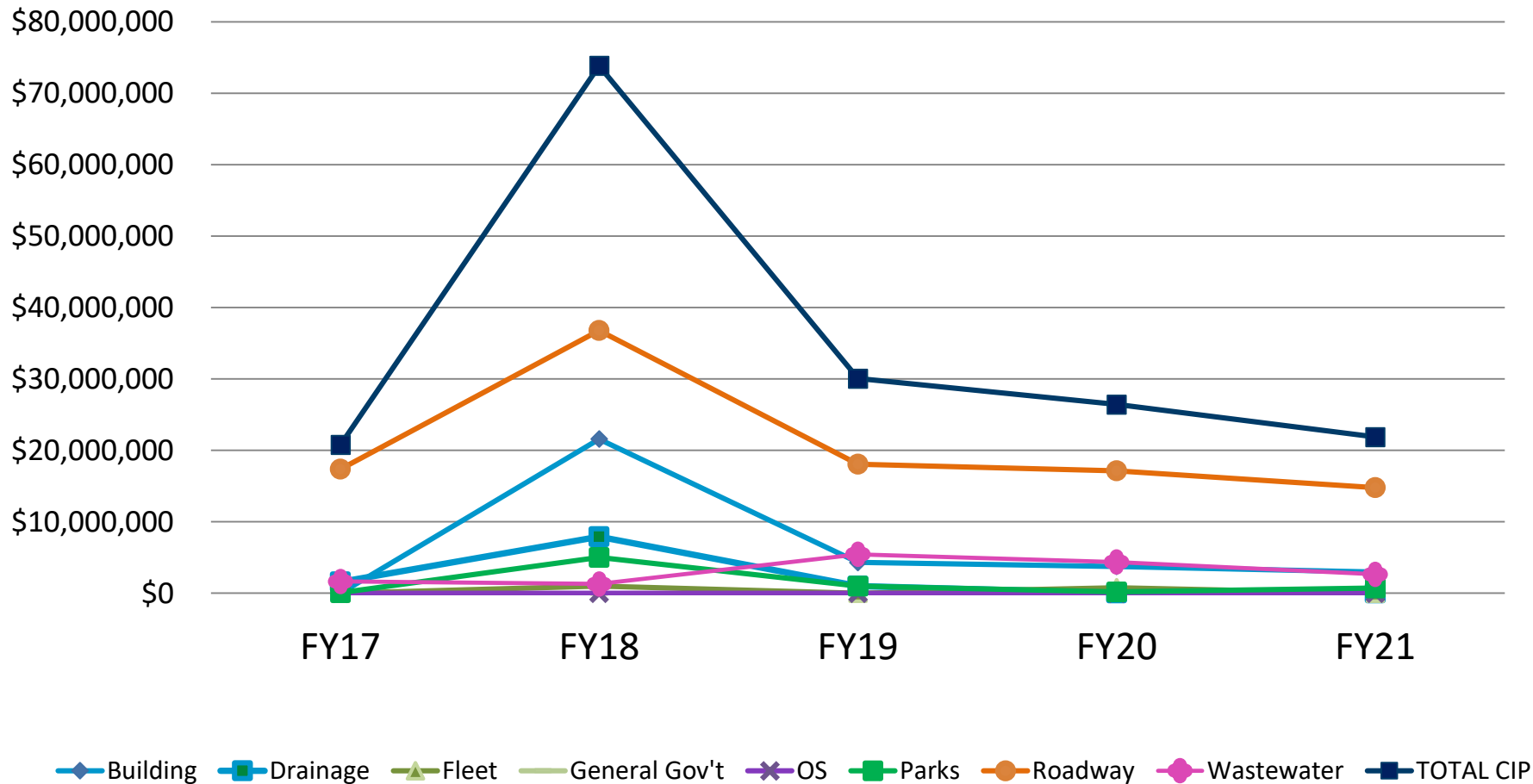


Lead Pedestrian Intervals



Capital Improvement Program 5-Year Period

by Asset Management System



Next Steps

- May 11th – Hold one virtual public workshop to provide overview of proposed budget
- Staff will continue to revise, analyze, and create the Proposed Budget document
- May 26th – Present City Manager's FY 2020-21 Proposed Budget and CIP Overview to the City Council
- June 9th – City Council Public Hearing and Adoption of FY 2020-21 Proposed Budget
- July 2020 – Bring forward changes to the FY 2020-21 budget based on revised COVID-19 estimates and impacts
- Additional comments can be submitted on City's website (www.chulavistaca.gov)

Questions?